

Morpho – Terms of sales

Where and how can you get Morpho products:

You are a potential buyer of Morpho products in one of the following categories :

- A. End user
- B. Retailer
- C. Importer / Distributor / Trader with import license

According to your category you will be forwarded to the next category distributing the Morpho products, located the nearest possible to your place. See distributor's map. If no distributors in your country, you may order directly on the net or get more information about MORPHO:

- please select the products you need and add to the basket, fill in the order form and send from website
- E-mail or fax back to JMM GROUP to get more information.

A quick answer /order confirmation will be either E-mailed or faxed back to you.

Sales conditions and payment terms

A. You are an end user

- ORDERING DATES: ALL YEAR AROUND.
- PAYMENT METHOD: SWIFT TELEX WIRE TRANSFER or bank checks according to countries
- DELIVERY DATE : AS SOON AS PAYMENT RECEIVED
- DELIVERY PLACE : either direct your place by post mail or courier (freight cost at your charge) either at next retailer where you were forwarded
- PRICING: the suggested retail price list appears on the website product list

B. You are a retailer

BOOKING PRESEASON: Rebate 2% off Wholesale price list

- TERMS: WILL BE ASSIGNED BY MORPHO CREDIT DEPARTMENT, or by local distributor.
- AVAILABLE TERMS AND PAYMENT METHODS:
 - 30 days terms net
 - C.O.D.
 - SWIFT TELEX WIRE TRANSFER or CHECK at time of delivery with 0.5%discount
- LATEST PRESEASON ORDER DATE: MAY 31st for next Winter SEASON.
- SHIPPING DATES: FROM JULY 1 TO DECEMBER 1ST maximum 2 shipping dates
- PRICING: ask for WHOLESAL PRICE LIST by e-mail or fax to JMM, or to your local country distributor. Freight costs according to volume ordered. Franco your location above a certain level of order
COMMANDES DE SAISON: au TARIF DETAILLANT

REORDER: DURING SEASON and according to inventory availability.

- Payment TERMS: 30 DAYS or Swift transfer before delivery according to credit policy

C. You are an importer / Distributor / Trading company

COLLECTION SAMPLE SET ORDERS: NO LATER THAN NOV.30 OF PRECEDING SEASON (NOV 30. 2012 for 13/14 WINTER SEASON)

- TERMS: payment by swift telex transfer BEFORE DELIVERY.
- BOOKING: PRESEASON. Distributor price list Net
- TERMS: ORDER MUST BE CONFIRMED WITH AN IRREVOCABLE LETTER OF CREDIT ABOVE A CERTAIN AMOUNT OF ORDER.
- AVAILABLE TERMS AND PAYMENT METHODS:
 - LC AT SIGHT TO BE OPENED AT ORDER TIME.
 - 30% DOWN PAYMENT AND 70% LC 60 DAYS DATE OF SHIPPING DOCUMENTS
 - BY SWIFT TELEX WIRE TRANSFER at JMM BANK ACCOUNT BEFORE DELIVERY
- LATEST ORDER DATE: MAY 31ST FOR NEXT WINTER SEASON.
- SHIPPING DATES: FROM JULY 1st TO DECEMBER 1st maximum 3 shipping dates
- PRICING: ask for distributor price list to JMM. Those prices are ex works. You have to insure goods during transportation
- PACKING: Will be confirmed with order confirmation

Programmes spéciaux

Staff deals and pro deals

20% discount on wholesale prices offered to retailers.(retailers will have to justify the professional status or staff or Pros they sponsor)

Co-op advertising programs

WEB NEWS PAGE ad offered on morpho.tm.fr site with any booking over 30000€uros or equivalent amount in local currency.(this program applies to retailers/distributors/importers)

Warranty

The warranty covers all defects of workmanship or materials (excluding abusive use or impact related damage) two years from date of purchase from an authorized retailer or directly from Morpho. The MORPHO company will either repair or replace, at its sole discretion, any returned product.

REQUIRES ORIGINAL PROOF OF PURCHASE AND AN AUTHORIZED NUMBER FROM MORPHO